

Sl. No	Reference	Bidder Query	UPSIDC Response
1	Clause No. 1.6 Page No. 5	Applicant may participate in the Selection Process individually (the "Sole Firm") only. Consortium or Joint venture is allowed. Please clarify whether Consortium is allowed for the submission and consortium experience is to be considered for evaluation. The Technical Evaluation Criteria, Form No 2, Form No. 3 of the RfP Document apparently indicates Consortium is allowed which is contradictory to the Clause no. 1.6	Consortium / Joint Venture are allowed Consortium Experience shall be considered for evaluation.
2	Clause No. 2.12.2 Page No. 12	While submitting the Technical Proposal, the Bidder shall, in particular, ensure that CVs of 6 team members, duly signed by the authorized signatory have been submitted As per the Manpower Details (Clause No. 3.4.1), we understand that assignment shall involve 13 nos. person for 8 nos. key positions. Please clarify the requirement of Clause No. 2.12.2 (CV of 6 team members) with respect to Clause No. 3.4.1	Please refer Corrigendum 1
3	Clause 3.3 Page No. 28 and 29	Scope of Services: 1. Ease of Doing Business - Conduct as is study: Completion Time: Within 1 month of day zero 2. Ease of Doing Business - Business Process re-engineering: Completion Time: Within 2 month of day zero We propose to consider the following timeline: 1. Ease of Doing Business - Conduct as is study: Completion Time: Within 2 month of day zero 2. Ease of Doing Business - Business Process re-engineering: Completion Time: Within 4 month of day zero Further, please clarify the client is proposing to depute a nodal person for assisting the consultant for obtaining various documents, records and clarification from other departments/ authorities/ stakeholders.	There will be no change in timeline. A nodal person will be deputed by UPSIDC.
4	Clause 3.3.IV Page No.32	Promotion and marketing 12) Assistance in organising National and International roadshows as and when envisaged by UPSIDC and participation in signature events for promotion of selected Industrial estates Please clarify whether cost of participation (i.e airfare, hotel etc.) in National and International Roadshows shall be borne by the UPSIDC	Yes

5	Clause 3.4.1 Page No.35	Academic Qualification and Experience of Key Personnel 1. We propose to include Chartered Accountant for Team Leader, Investment Promotion Expert and Financial cum Procurement Expert as eligible qualification. 2. Please provide specific Academic Qualification for Government related services and policy expert	Accepted. Please refer Corrigendum 1.
6	Clause 1.4 Page No.5	Bid Submission End Date We propose to allow minimum 3 weeks time from the date of issuance of clarification/ minutes of Pre-bid Meeting.	15 days will be provided. Please refer Corrigendum 1.
7		Is there any limit on the number of consortium partners?	Please refer Corrigendum 1.
8		Is there any budgetary allocation by Government of India/ Government of Uttar Pradesh for this project?	No. The project is an initiative of UPSIDC.
9	Clause 2.18.1 and 2.5.2	As per the RFP, the demand draft for EMD should be in favour of Uttar Pradesh State Industrial Development Corporation payable at Kanpur and the demand draft for cost of RFP should be in favour of Uttar Pradesh State Industrial Development Corporation payable at Lucknow. Please clarify whether this understanding is correct.	Both DD should be payable at Kanpur. Please refer Corrigendum 1.
10	Appendix – I, Form 4 & 5	The nomenclature of forms (Form 4 & 5) in Appendix-I are repeated.	Noted. Please refer Corrigendum 1.
11	Clause 2.38	We would request to modify the clause as follows – <u>Subject to mutual consent of the Bidder</u> , UPSIDC has the option to extend the Agreement on expiry, to avail the services of the Consultant for specific work or continuation of the work carried out during the Operative Period of Agreement without the need to go for a separate bid process. The decision on the extension will be taken exclusively by UPSIDC keeping in consideration a) satisfactory performance of the Consultant b) time constraints or other serious impediments in selection of Replacement Consultancy c) Where circumstances inescapably require taking recourse to this option.	Accepted. Please refer Corrigendum 1.
12		We would request to add a new clause as follows –  UPSIDC shall provide (or cause others to provide) to the	Accepted. Please refer Corrigendum 1.

		Consultant, promptly, the information, resources and assistance (including access to records, systems, premises and people) that the Consultant reasonably require to perform the services under the Contract, failing which the Consultant shall not be responsible for any delay, loss or damage to UPSIDC.	
13		We would request to add a new clause as follows –  Any information, advice, recommendations or other content of any reports, presentations or other communications we provide under this Agreement (“Reports”), other than UPSIDC Information, are for UPSIDC's internal use only (consistent with the purpose of the particular Services) including UPSIDC 's board of directors, its audit committee, or its statutory auditors.	Accepted. Please refer Corrigendum 1.
14	Clause 3.3	Please clarify the technology stack of current application?	Server Installed at H.O. Kanpur : Window NT, Oracle 8i Client machine installed at Branch offices : Window XP/ Window-7/Window 8, MS-Access, VB 6.0
15		Please provide the module wise details of existing applications?	Payroll Module: Salary , Arears, Income Tax Calculation etc. Financial Account Module: Voucher /Books/Ledgers Generation, Trial Balance Industrial Area Module: Allotment/Transfer/Subdivision/Subletting of plots, Demand Notices, Breakup Sheet Engineering Module: Preparation of Estimates, Billing
16		Please clarify the status of existing GIS MAPs? How many maps are currently available with UPSIDC?	Only Papers Maps area available for all industrial areas.
17		What is the current application hosting policy? Is there any available Data Centre where the applications need to be hosted?	Currently Server is installed at H.O., Kanpur Presently no data centre is available , Consultant may give recommendations after on boarding
18		What is the user con-currency? How many more users are expected on new application?	Approx. 80

19		Do we need to train the users on new application? If yes, please provide the details.	Yes, Approx. 600 nos.
20		Do we need to develop a mobile application for management of allotte account?	Yes
21		As per EMD estimated cost of project is Rs 2.50 Crs . Turnover requirement of Rs 250 Lacs is violation of CVC guidelines of Government of India. Average turnover should not be 30% of estimated cost	The financial eligibility criteria has been reduced from INR 250 Cr to INR 75 Cr.
22		As per scope total work is Management consulting & IT solutions. Again as per guidelines of DIPP , management consultant cannot be IT solution provider	Bid condition prevails
23		No of Industrial estates and area is missing	Approx. 500 maps of all industrial areas.
24		Hardware specifications is not given	Details mentioned in RfP.
25	Page 30	<p>Consultancy Agency would be responsible for undertaking following activities:</p> <ol style="list-style-type: none"> <li>1. Modification of existing application software (if needed) to make it compatible with proposed latest technology (Hardware, OS, RDBMS etc.)</li> <li>2. Development of new web based modules for the following activities: <ul style="list-style-type: none"> <li>- Online allotment of Plots</li> <li>- Payment through payment gateway</li> <li>- Online approval of building plan / map</li> <li>- After allotment activity like transfer / cancellation / subletting / restoration / reconstitution / project changes etc.</li> </ul> </li> </ol> <p>Development of a Single Window Portal for the Investors</p> <p>Will the consultancy agency do the activities themselves or their responsibility is to define and specify the work, help in identification of a vendor and then supervise the work to be done by third party?</p>	As evident in the RfP, the bidder will have to implement the tasks.

26	Page 30: III	<p>1. Ongoing application support till the end of this contract</p> <p>If the application development is done by a third party, how will the consultancy agency provide support?</p>	The application will be developed by the consulting agency.
27		As per government GO, bidders registered under NSIC need not provide EMD and cost of RfP	The terms and conditions mentioned in the GO (UP Government) shall be acceptable.